

## **Notice To Producers Regarding Appointment Requirements And Commission Payments**

United Concordia Companies, Inc. (“UCCI” or the “Company”) hereby notifies producers of its rules regarding appointment requirements and commissions payable on business produced prior to appointment.

UCCI will not accept business submitted by producers who are not appointed. Further, non-appointed producers are not authorized to accept a binder check on behalf of UCCI. Any binder check or other premium payment collected from a group by non-appointed producers, which is then submitted for acceptance to UCCI directly or through UCCI sales personnel, will be rejected and returned to the non-appointed producer unless it is accompanied by completed appointment information. Submission of incomplete appointment information with a binder check or premium will result in rejection of the business and return of the premium to the producer.

No producer shall enter into a written producer agreement with UCCI until applicable state appointment requirements have been satisfied. UCCI will not pay commissions to non-appointed producers.

Your quotation of rates to groups or submission of business to the Company shall constitute acceptance of and agreement to comply with these rules regarding appointment and commission payments.